



Regular Meeting Minutes

Auburn Industrial Development Authority

Wednesday, January 18th, 2022 @ 5:00pm

Remote and limited board attendance

2 State St., Auburn, NY

Board Present:

James Dacey (Chair & Member of Business)
Terry Cuddy Council (Secretary & Council Member)
Jimmy Giannettino (Council Member)
Gwen Webber-McLeod (Member at Large) (via Zoom)
Lisa Green (Member at Large)
Dan Lovell (Member at Large)
William Andre (Vice-Chair & Member of Labor)
Katie MacIntyre (Member at Large) (via Zoom)

Staff & Guests:

Michael Miller, Executive Director
Christine Martynski, Acting Treasurer
Robert Poyer (AIDA General Counsel) (via Zoom)

Mr. James Dacey called the meeting to order at 5:02 pm, by roll call vote from Ms. Martynski.

MEETING MINUTES:

Ms. Dacey motioned to approve the December 2022 Regular Meeting Minutes, moved by Mr. Lovell, second by Mr. Giannettino. All members present voted in favor; motion carried.

BILLS AND COMMUNICATION:

Mr. Dacey acknowledges the TGW marketing invoice of \$4,750, the CEDA Q4 payment, and NYSEDA Annual Dues and motions to pay the bill, moved by Ms. Green, seconded by Ms. Webber-McLeod. All members present voted in favor; motion carried.

REPORT OF THE TREASURER:

Ms. Green presented the profit and loss statement noting that we have an approximate loss of \$70,000 for 2022, not many new projects, but healthy retained earnings. The board has a conversation about late pilot payments, late fees, and disbursements. Mr. Dacey motioned to accept the treasurer's report, moved by Mr. Andre, seconded by Mr. Cuddy. All members present voted in favor; motion carried.

UNFINISHED BUSINESS:

CEDA Update: Mr. Miller mentions the city has applied for a Restore New York application Genesee Street, in addition to the Bombardi facility. They are willing to list that as an asset for us with usable space for workforce development. They discuss the pros and cons of the asset.

TGW Marketing Contract: The Board discussed the possibility for joining CCIDA to share the expenses with TGW, who has shown some interest but would like more research done. The board has a lengthy discussion surrounding the direction they would like to take with the website and the target audience.

NEW BUSINESS:

Governance Committee: Mr. Dacey notes that the Governance Committee met prior to the board meeting to discuss the charter, and review policies for proper procurement and investment. Mr. Cuddy motioned to accept the committee's approval, moved by Ms. MacIntyre, seconded by Mr. Cuddy. All members present voted in favor; motion carried. Mr. Cuddy motioned to accept the committee's approval, moved by Ms. MacIntyre, seconded by Mr. Cuddy. All members present voted in favor; motion carried.

RJC Development Resolution: The board discusses, with Mr. Poyer, an overview and update to the RJC Development to join the mortgage to the property and discusses interest and title matters to get mortgage recording tax benefits that were previously passed. Mr. Davey motioned to accept the Resolution, moved by Mr. Cuddy, seconded by Mr. Giannettino, followed by a roll call with all members in favor; motion carried.

Board Updates: Mr. Cuddy discusses the desire for AIDA to sponsor the Brave Brews even in downtown Auburn which is a celebration of woman brewers. The board agrees to sponsor the Trolley which transports all visitors from Prison City Brewery to their farm where the Fire and Ice festival is located for \$2000. Mr. Davey motioned to accept the sponsorship, moved by Mr. Cuddy, seconded by Mr. Andre, all members in favor; motion carried.

UPCOMING EVENTS:

Mr. Dacey noted the upcoming ABO events included in the agenda and the next regular Board Meeting on January 18th, 2023.

The board then further discusses marketing

ADJOURNMENT:

Mr. Dacey motioned to adjourn at 6:10 pm; Ms. Green seconded the motion. All members present voted in favor; motion was carried.

Respectfully Submitted,

Christine Martynski