Auburn Industrial Development Authority
Cost-Benefit Analysis: Bo-Mer Plastics Expansion

Meeting Date: 10/16/2024

## **Project Description:**

Acquisition, renovation, and equipping of the existing building at 21 Allen Street in the Tech Park. The revamped facility will be used primarily for manufacturing and warehousing related to Bo-Mer's EarthPlanter line of products.

## **Project Budget:**

Land Aquisition	\$923,600
Building Construction/ Renovation	\$1,108,334
Site Work	\$120,500
Soft Costs (Arch., Legal, Eng.)	\$43,900
FF&E	\$848,000
TOTAL	\$3,044,334

AIDA Abatements & Incentives		Total Benefits	
Property Tax Abatements (485a, no Pl	ILOT)	Additional Property Tax (estimated)	
City	\$32,835.46	City	\$27,245.90
School	\$46,974.00	School	\$38,977.65
County	\$21,175.17	County	\$17,570.53
TOTAL	\$100,984.63	TOTAL	\$83,794.08
Sales & Use Tax Exemption (maximum	n)	Additional Sales Tax Collected (estimated)	
Estimated taxable costs	\$1,831,067	Est. 2024 sales tax (pre)	\$13,520
Local Sales Tax	\$73,243	Est. 2027 sales tax (post)	\$14,776
State Sales Tax	\$73,243	Growth in sales tax revenue	\$1,256
TOTAL	\$146,485		
Mortgage Recording Tax Exemption (e	estimated)	Additional payroll (estimated)	
Mortgage amount	\$0	Anticipated job creation	9
Mortgage Recording Tax	\$0	Anticipated payroll increase	\$388,000
TOTAL	\$0		
TOTAL ABATEMENT		Net Benefits	
Property Tax	\$100,984.63	Tax revenue to jurisdictions	(\$162,420)
Sales & Use Tax	\$146,485	Job Creation	9
Mortage Recording Tax	\$0	Payroll	\$388,000
TOTAL	\$247,469.99		

**Qualitative**: The proposed project activates an underutilized building and brings more economic activity to the Tech Park. Additional payroll of \$388,000 is estimated to generate an additional \$392,681 of indirect sales annually (Lightcast).